



SBWD1100P

Why is ScreenBeam a better alternative to Mersive Solstice?

- Best-In-Class wireless display integration with UC Rooms without needing proprietary software.
- No Additional Subscription costs
- Completely wireless allows safe contactless collaboration.
- FREE Centralized Management System with 3 year warranty

How ScreenBeam 1100 Plus compares to Mersive Solstice

	ScreenBeam Conference 1100 Plus	Mersive Solstice POD SGE	Mersive Solstice POD Unlimited
List Price	\$1,199	\$1,349	\$1,548
Contactless wireless screen sharing	✓	✗	✓ Requires Solstice App
Native Wireless Display (Windows 10, Android, Apple & Chromcast)	✓ NO APP REQUIRED	✓ Miracast NGO only	✓ Miracast NGO only
BYOM Conference Tool	✓ FREE	✓ \$240/device/year	✓ \$280/device/year
True Isolated Presenter Change	✓	✗ VLAN Tagging Only	✗ VLAN Tagging Only
Quick Switch Presenter Change	✓	✗	✗
Native Office 365 Touch/Inking Collaboration	✓ Windows 10/11, Patented No Latency Ghost Inking Enhancement	✓ No Enhancement	✓ No Enhancement
Multi-View	✓	✓	✓
Digital Signage	✓	✓	✓
Centralized Management	✓ FREE	✓ \$240/Pod/Yr	✓ \$240/Pod/Yr

ScreenBeam is the Better Choice for Hybrid Environments

Your office has changed. Today's hybrid working offices focus on in-person and remote worker collaboration and communication. Technology choices must be reliable, flexible, intuitive, and work for all employees. Conferencing platforms are now essential services, and ScreenBeam brings the industry's most flexible turnkey collaboration solution.



Advantages of ScreenBeam Conference



ScreenBeam's 1100 Plus Receiver provides Best-In-Class wireless display integration with UC Rooms without needing proprietary software. ScreenBeam Conference adds BYOM collaboration capability and connects the room's camera and audio system, supporting all major video conference services. Completely wireless allows safe contact-less collaboration.

Mersive's Solstice Conference platforms require the Solstice App to connect, share content, or collaborate. ScreenBeam 1100 Plus natively supports screen sharing from Windows 10/11 and MacOS with instant connectivity without specialized software or drivers. ScreenBeam is easier to deploy, connect, and use.

ScreenBeam's CMS-E tool, deployed on premises, allows for full management, maintenance, feature setup and control over all networked ScreenBeam receivers. ScreenBeam 1100 Plus includes CMS-E for free and comes with a three year hardware warranty.

Mersive's Solstice Cloud service is required to manage and deploy Solstice Pod devices and requires a subscription for advanced features and is required for a three year hardware warranty!

Total Cost of Ownership

ScreenBeam's Total Cost of Ownership for Wireless Presentation and Conferencing is unbeatable!

ScreenBeam customers gain a significant TCO advantage over Mersive Solstice Conference. ScreenBeam Conference and Central Management System are free with every ScreenBeam 1100 Plus receiver without a licensing fee. With a MSRP of \$1,199 and no ongoing fees, ScreenBeam solutions are as much as 57% less than the cost of Mersive's Solstice POD, Unlimited with the Solstice Subscription over a three-year period for new customers.

ScreenBeam 1100 Plus	Mersive Solstice POD SGE	Mersive Solstice POD Unlimited
\$1,199 (with no additional subscription costs)	\$1,349 plus Solstice subscription*	\$1,548 plus Solstice subscription*
\$1,199 Total Cost first year	\$240 /Pod/Year after first year	\$280 /Pod/Year after first year
\$1,199 Total Cost over 3 years plus	\$1,349 Total Cost first year	\$1,548 Total Cost first year
	\$1,829 Total Cost over 3 years plus	\$2,108 Total Cost over 3 years plus

*Solstice Subscriptions are based on deployed devices. All device management is hosted in the cloud.